House Study Bill 189 - Introduced

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| ВУ | (PROPOSED COMMITTEE ON |
| | WAYS AND MEANS BILL BY |
| | CHAIRPERSON VANDER LINDEN) |

A BILL FOR

- 1 An Act requiring the licensure of flexible credit lenders, and
- 2 providing criminal and civil penalties.
- 3 BE IT ENACTED BY THE GENERAL ASSEMBLY OF THE STATE OF IOWA:

- 1 Section 1. NEW SECTION. 536B.1 Title.
- 2 This chapter shall be known and may be cited as the "Iowa
- 3 Flexible Loan Act".
- 4 Sec. 2. NEW SECTION. 536B.2 Definitions.
- 5 As used in this chapter, unless the context otherwise
- 6 requires:
- 7 1. "Annual percentage rate" means the measure of the cost
- 8 of credit, expressed as a yearly rate, that relates the amount
- 9 extended to a consumer on a flexible credit loan to the amount
- 10 and timing of payments made, as computed under the federal
- 11 Truth in Lending Act.
- 12 2. "Consumer" means an individual who obtains a flexible
- 13 credit loan.
- 3. "Federal Truth in Lending Act" means as defined in
- 15 section 537.1302.
- 16 4. "Finance charge" means the amount payable by a consumer
- 17 incident to or as a condition of the extension of a flexible
- 18 credit loan but excluding other fees allowed under section
- 19 536B.21.
- 20 5. "Flexible credit lender" means a person who enters
- 21 into three or more flexible credit loans in this state or
- 22 advertises, solicits, or holds itself out as offering to enter
- 23 into flexible credit loans in this state.
- 24 6. "Flexible credit loan" is a loan in which all of the
- 25 following are applicable:
- 26 a. The debt is incurred for a personal, family, or household
- 27 purpose.
- 28 b. The debt is not more than two thousand five hundred
- 29 dollars.
- 30 c. The debt is unsecured.
- d. The debt is payable in substantially equal installment
- 32 payments of principal and interest for the term of the loan.
- 33 e. The debt is subject to prepayment in whole or in part at
- 34 any time without penalty.
- 35 f. The term length of the loan is for a maximum of

- 1 twenty-four months.
- 2 7. "Licensee" means a person licensed pursuant to this 3 chapter.
- 4 8. "Regularly engaged in the business" means all of the
- 5 following:
- 6 a. Advertising to or making any other solicitation to a
- 7 resident of this state to offer a flexible credit loan within
- 8 this state.
- 9 b. Making three or more flexible credit loans within a
- 10 calendar year to residents of this state.
- 11 9. "Superintendent" means the superintendent of banking
- 12 within the banking division of the department of commerce.
- 13 Sec. 3. NEW SECTION. 536B.3 Exemptions.
- 14 This chapter shall not apply to any of the following:
- 15 1. A person who does business under the authority of a
- 16 law of this state, or any other state while regulated by a
- 17 state agency of that other state, or of the United States,
- 18 relating to banks, savings banks, trust companies, savings and
- 19 loan associations, profit sharing and pension trusts, credit
- 20 unions, insurance companies, or receiverships if the person
- 21 is regulated by the other law or under the jurisdiction of a
- 22 court.
- 23 2. A person who is not regularly engaged in the business of
- 24 making a flexible credit loan.
- 25 3. A person who is licensed pursuant to another law of this
- 26 state to the extent that the person's activities are governed
- 27 by that law.
- 4. A consumer loan in which the rate of the finance charge,
- 29 calculated pursuant to the actuarial method, does not exceed
- 30 the rate of a finance charge permitted under chapter 535.
- 31 Sec. 4. NEW SECTION. 536B.4 License required application
- 32 fees.
- 33 1. Unless exempt under section 536B.3, a person shall not
- 34 engage in the business of making a flexible credit loan to a
- 35 resident of this state without first having obtained a license

- 1 as a flexible credit lender from the superintendent.
- 2. An applicant for a license shall submit an application
- 3 in writing, under oath, and in the form as prescribed by the
- 4 superintendent. The application shall require any information
- 5 that the superintendent determines is necessary.
- 6 3. At the time of making the application, the applicant
- 7 shall pay to the superintendent an application fee of one
- 8 hundred dollars and an initial license fee of two hundred fifty
- 9 dollars.
- 10 Sec. 5. NEW SECTION. 536B.5 Grounds for denial of license.
- 11 The superintendent may deny a license for any of the
- 12 following:
- 13 1. The person is insolvent.
- 14 2. The person has failed to demonstrate the financial
- 15 responsibility, experience, character, and general fitness to
- 16 command the confidence of the community and to warrant the
- 17 belief that the business of the proposed flexible credit lender
- 18 will be operated lawfully, honestly, fairly, and efficiently,
- 19 pursuant to this chapter and any other applicable law.
- 20 3. The person has failed to pay the fees required under
- 21 section 536B.4, subsection 3.
- 22 4. The person has failed to demonstrate that the person
- 23 maintains at least twenty-five thousand dollars in assets
- 24 readily available for use in the conduct of the business for
- 25 the licensed office and each licensed branch office or two
- 26 hundred thousand dollars for all office locations.
- 27 5. The person or, if the person is an entity, an officer,
- 28 director, shareholder, partner, or member of the entity, has
- 29 been convicted of a felony in this or any other state.
- 30 Sec. 6. <u>NEW SECTION</u>. **536B.6 Issuance of license** form —
- 31 posting.
- 32 1. The superintendent shall issue a license to an applicant
- 33 within thirty days after receiving a complete application
- 34 unless the superintendent finds grounds for denying the
- 35 license.

- 2. A license issued under this chapter shall be valid for a
 2 term of one year, beginning on January 1 and ending on December
 3 31.
- 4 3. A license issued under this chapter shall remain in full 5 force until surrendered, revoked, or suspended.
- 6 4. A license issued under this chapter shall not be 7 transferable or assignable.
- 8 5. A license issued under this chapter shall remain the
- 10 license by the licensee or the revocation of the license by

9 property of this state. Upon the voluntary surrender of the

- 11 the superintendent, the licensee shall immediately deliver the
- 12 license to the superintendent. Surrender or revocation of the
- 13 license shall not affect any other liability of the licensee.
- 14 6. A license issued under this chapter shall be kept
- 15 conspicuously posted at the office of the licensee and any
- 16 licensed branch office where flexible credit loan transactions
- 17 are conducted.
- 18 Sec. 7. NEW SECTION. 536B.7 Surety bond.
- 19 1. If, at the time of an initial application or renewal of
- 20 a license, a valid bond is not on file with the department,
- 21 the applicant or licensee shall file with the superintendent
- 22 a surety bond issued by a licensed surety in an amount
- 23 satisfactory to the superintendent, provided, however, that
- 24 such amount is not less than twenty-five thousand dollars for
- 25 each office or two hundred thousand dollars for all office
- 26 locations. Such bond shall have the state of Iowa named as the
- 27 obligee in a form approved by the superintendent.
- 28 2. A bond filed pursuant to this subsection shall require
- 29 an applicant or licensee to pay any civil penalties and
- 30 examination fees. A bond shall also cover any claims for
- 31 damages brought by a consumer residing in Iowa as a result of
- 32 the licensee's violation of this chapter. The superintendent
- 33 may also make a claim on the bond for damages brought by
- 34 a consumer residing in Iowa as a result of the licensee's
- 35 violation of this chapter. A claim on the bond for damages

- 1 shall not be made more than two years after the cancellation
- 2 of the bond or license.
- 3 3. A bond filed pursuant to this subsection shall be
- 4 continuous and may be canceled by the surety upon the
- 5 surety giving no less than thirty days written notice to the
- 6 superintendent. A cancellation or revocation of the bond or
- 7 withdrawal of the surety from the bond shall automatically
- 8 suspend the license issued to the licensee until a new bond
- 9 or reinstatement notice is filed and approved pursuant to
- 10 this subsection. The surety shall only be liable for damages
- ll incurred or unpaid fees while the bond is in force.
- 12 Sec. 8. NEW SECTION. 536B.8 License location.
- 13 1. A licensee shall designate the principal place of
- 14 business where the licensee shall conduct flexible credit loan
- 15 transactions pursuant to this chapter, which shall be indicated
- 16 on the license as the licensed office location.
- 2. a. A licensee may obtain a branch office license from
- 18 the superintendent for each branch office if the licensee wants
- 19 to maintain more than one license location.
- 20 b. A licensee may obtain a branch office license by
- 21 submitting an application in the form as prescribed by the
- 22 superintendent and paying a fee of two hundred fifty dollars
- 23 for each branch office license.
- 24 c. The superintendent shall issue a branch office
- 25 license indicating the address of the branch office if the
- 26 superintendent determines that the applicant is qualified for
- 27 the license.
- 3. A licensee shall not conduct flexible credit loan
- 29 transactions under any name or at any place of business other
- 30 than the name and location indicated on the license. However,
- 31 a licensee may do any of the following:
- 32 a. Provide a flexible credit loan by mail or electronic
- 33 means.
- 34 b. Make an accommodation to a consumer at any location upon
- 35 a request by the consumer.

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- 1 c. Conduct an administrative, loan servicing, or
- 2 recordkeeping activity at any other location not open to the
- 3 public provided that the superintendent is notified in advance
- 4 of that activity.
- 5 4. A licensee may change the licensed office location or
- 6 licensed branch office location by providing the superintendent
- 7 with written notice within ten days of making the change, and
- 8 the superintendent shall amend the license accordingly.
- 9 5. a. A licensee may conduct flexible credit loan
- 10 transactions from within any licensed office location or
- 11 licensed branch office location in which any other business not
- 12 licensed pursuant to this Title XIII of the Code is solicited
- 13 or engaged in, or in conjunction with any other business not
- 14 licensed pursuant to this Title XIII.
- 15 b. If the superintendent determines that the other business
- 16 is of such a nature or is being conducted in such a manner
- 17 as to conceal an evasion or violation of this chapter or any
- 18 rules adopted pursuant to this chapter, or is otherwise being
- 19 conducted in an unlawful manner, the superintendent may order
- 20 the licensee to cease the operation of the flexible credit
- 21 lending business at the location.
- 22 Sec. 9. NEW SECTION. 536B.9 Renewal of license.
- 23 1. A license issued pursuant to this chapter shall be
- 24 renewed annually by filing an application for renewal with the
- 25 superintendent on or before December 1 containing information
- 26 as required by the superintendent to indicate any material
- 27 changes to an original application or subsequent renewal
- 28 application and paying a renewal fee of two hundred fifty
- 29 dollars.
- 30 2. The superintendent may assess a late fee of ten dollars
- 31 per day for applications submitted and accepted for processing
- 32 after December 1.
- 33 3. The license of a licensee who has not filed a renewal
- 34 application or paid the renewal fee by December 31 shall
- 35 expire and the licensee shall not act as a flexible credit

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- l lender until the license is renewed or a new license is issued
 pursuant to this chapter.
- 3 Sec. 10. NEW SECTION. 536B.10 Disciplinary action.
- 4 1. The superintendent, after notice and hearing pursuant
- 5 to the provisions of chapter 17A, may take disciplinary action
- 6 against a licensee if the superintendent determines any of the
- 7 following:
- 8 a. The licensee has violated this chapter, a rule adopted
- 9 pursuant to this chapter, or any other state or federal law,
- 10 rule, or regulation applicable to the conduct of the business.
- 11 b. A fact or condition exists that would have warranted the
- 12 superintendent to deny the original license.
- 13 c. The licensee has failed to pay the annual license fee
- 14 or has failed to demonstrate that the licensee maintains at
- 15 least twenty-five thousand dollars in assets readily available
- 16 for use in the conduct of the business for the licensed
- 17 office location and each licensed branch office or two hundred
- 18 thousand dollars for all office locations.
- 19 d. The licensee has failed to file an annual report as
- 20 required by this chapter when the report was due or within
- 21 any extension of time provided by the superintendent for good
- 22 cause.
- 23 e. The licensee is insolvent.
- 24 f. The licensee has violated an order of the superintendent.
- 25 2. The superintendent may take one or more of the following
- 26 disciplinary actions against a licensee:
- 27 a. Revoke a license.
- 28 b. Suspend a license until further order of the
- 29 superintendent or for a specified period of time.
- 30 c. Impose a period of probation under specified conditions.
- 31 d. Impose civil penalties in an amount not to exceed five
- 32 thousand dollars for each violation.
- 33 e. Issue a citation and warning respecting licensee
- 34 behavior.
- 35 f. Order the licensee to pay restitution.

- 3. The superintendent may order the emergency suspension of
- 2 a licensee's license pursuant to section 17A.18A. A written
- 3 order containing the facts or conduct warranting the emergency
- 4 action shall be timely sent to the licensee by restricted
- 5 certified mail. Upon issuance of the emergency suspension
- 6 order, the licensee shall be notified of the right to an
- 7 evidentiary hearing. A suspension proceeding shall be promptly
- 8 scheduled if so requested by the licensee.
- 9 4. Except as provided in this section, a license shall
- 10 not be revoked or suspended except after notice and a hearing
- 11 thereon in accordance with chapter 17A.
- 12 5. The revocation, suspension, or surrender of a license
- 13 shall not impair or affect the obligation of a preexisting
- 14 lawful contract between the licensee and any person, including
- 15 a borrower.
- 16 Sec. 11. NEW SECTION. 536B.11 Cease and desist order.
- 17 l. If the superintendent believes that a person has engaged
- 18 in or is about to engage in an act or practice constituting
- 19 a violation of this chapter or any rule adopted pursuant to
- 20 this chapter or an order issued by the superintendent, the
- 21 superintendent may issue and serve a cease and desist order
- 22 on the person. Upon entry of a cease and desist order, the
- 23 superintendent shall promptly provide written notice to the
- 24 person to whom the order is directed that the order has been
- 25 entered and the reasons for entering the order.
- 26 2. a. A person to whom a cease and desist order is directed
- 27 may request a hearing in writing within fifteen business days
- 28 after the date the order was issued. Upon receipt of such
- 29 written request, the matter shall be set for a hearing within
- 30 fifteen business days of the receipt of the written request by
- 31 the superintendent, unless the person requesting the hearing
- 32 consents to a later date.
- 33 b. If a hearing is requested pursuant to this subsection
- 34 or is otherwise required by the superintendent, the
- 35 superintendent, after notice and hearing, shall issue written

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- 1 findings of fact and conclusions of law and shall affirm,
- 2 vacate, or modify the order. If a hearing is not requested
- 3 pursuant to this subsection and the superintendent has not
- 4 otherwise required a hearing, the order of the superintendent
- 5 shall be final and remain in effect until it is modified or
- 6 vacated by the superintendent.
- 7 3. The superintendent may vacate or modify an order entered
- 8 pursuant to this section if the superintendent finds that
- 9 a condition that caused its entry has changed or it would
- 10 otherwise be in the public interest to vacate or modify the 11 order.
- 12 4. A person aggrieved by a final order of the superintendent
- 13 may seek judicial review of the order pursuant to section
- 14 17A.19.
- 15 Sec. 12. NEW SECTION. 536B.12 Records examination by
- 16 superintendent fees.
- 17 l. A licensee shall keep such books, accounts, and records
- 18 as the superintendent may require in order to determine whether
- 19 the licensee is complying with the provisions of this chapter
- 20 and with the rules adopted by the superintendent under this
- 21 chapter.
- 22 2. A licensee shall preserve for at least two years after
- 23 making the last entry on any flexible credit loan all books,
- 24 accounts, and records pertaining to the loan. A licensee who
- 25 uses an electronic recordkeeping system shall not be required
- 26 to keep a written copy of the books, accounts, and records
- 27 if the licensee is able to generate all of the information
- 28 required under this section in a timely manner for examination
- 29 or other purposes.
- 30 3. A licensee shall make any books, accounts, and records
- 31 kept outside of this state available to the superintendent
- 32 within three business days upon request by the superintendent.
- 33 The superintendent may examine such books, accounts, and
- 34 records at the office of the licensee located outside of this
- 35 state.

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- 1 4. A licensee shall provide to the superintendent or the
- 2 superintendent's duly authorized representative access, during
- 3 normal business hours, to the licensee's offices, files, safes,
- 4 and vaults regarding the flexible credit lending business or
- 5 regarding the subject matter of any examination, investigation,
- 6 or hearing regarding the licensee.
- 7 5. a. The superintendent shall examine the books, accounts,
- 8 and records of each licensee at least once per year and as
- 9 needed to secure information required pursuant to this chapter
- 10 and to determine if a violation of this chapter has occurred.
- 11 b. The superintendent may examine or investigate a complaint
- 12 or report concerning an alleged violation of this chapter, a
- 13 rule adopted pursuant to this chapter, or an order issued by
- 14 the superintendent.
- 15 6. a. A licensee or person subject to an examination or
- 16 investigation pursuant to subsection 5 shall pay the cost of
- 17 the examination or investigation. The superintendent may
- 18 order the cost of an examination or investigation provided
- 19 under subsection 5 to be paid by the person subject to such
- 20 examination or investigation, regardless of whether the person
- 21 is licensed under this chapter.
- 22 b. The superintendent shall determine the cost of an
- 23 examination or investigation based upon the actual cost of the
- 24 operation of the finance bureau of the banking division of
- 25 the department of commerce, including the proportionate share
- 26 of administrative expenses in the operation of the banking
- 27 division attributable to the finance bureau as determined by
- 28 the superintendent, incurred in the discharge of duties imposed
- 29 upon the superintendent by this chapter.
- 30 c. Failure to pay the cost of an examination or
- 31 investigation pursuant to this subsection within thirty days
- 32 of receipt of demand from the superintendent shall subject the
- 33 licensee or person subject to the examination or investigation
- 34 to a late fee of up to five percent of the amount of the cost
- 35 of the examination or investigation for each day the payment

- 1 is delinquent.
- 2 Sec. 13. NEW SECTION. 536B.13 Annual report by licensee.
- 3 1. A licensee shall annually on or before April 1 file a
- 4 report with the superintendent giving such relevant information
- 5 as the superintendent reasonably may require concerning
- 6 the business and operations during the twelve-month period
- 7 ending the preceding December 31. Upon good cause shown by a
- 8 licensee, the superintendent may extend the time for filing the
- 9 report for a period not to exceed sixty days.
- 10 2. The annual report shall include a licensee's average
- 11 annual percentage rate and average loan amount during the
- 12 twelve-month period ending the preceding December 31.
- 3. a. If a licensee fails to file an annual report under
- 14 this section on or before April 1 or within any extension
- 15 of time provided by the superintendent for good cause, the
- 16 superintendent or any person designated by the superintendent
- 17 may examine the books, accounts, and records of the licensee,
- 18 prepare the annual report, and charge the licensee an
- 19 examination fee as established by rule. The fee shall be based
- 20 on the actual cost of the examination or investigation.
- 21 b. If a licensee fails to file an annual report within the
- 22 specified time and has not received an extension, the licensee
- 23 shall be subject to a civil penalty not to exceed five dollars
- 24 per day until the licensee has filed the annual report. The
- 25 licensee shall pay the penalty to the superintendent within
- 26 thirty days after the penalty is levied.
- 27 Sec. 14. NEW SECTION. 536B.14 Surrender of license.
- 28 A licensee may surrender a flexible credit loan license
- 29 by delivering to the superintendent written notice that the
- 30 license is surrendered. The surrender does not affect the
- 31 licensee's civil or criminal liability for acts committed
- 32 prior to such surrender or entitle such licensee to a return
- 33 of any part of the annual license fee. The superintendent
- 34 may establish procedures for the disposition of the books,
- 35 accounts, and records of the licensee and may require such

- 1 action as deemed necessary for the protection of consumers that
- 2 have flexible credit loans that are outstanding at the time of
- 3 surrender of the license.
- 4 Sec. 15. <u>NEW SECTION</u>. **536B.15** Impairment of preexisting
- 5 loan.
- 6 l. The revocation, suspension, surrender, expiration, or
- 7 alteration of a license provided under this chapter shall not
- 8 impair or affect any of the following:
- 9 a. The obligation of a preexisting flexible credit loan
- 10 between a flexible credit lender and a consumer.
- 11 b. The ability or right of a flexible credit lender to
- 12 service a preexisting flexible credit loan from outside this
- 13 state.
- 2. If this chapter or any part of this chapter is modified,
- 15 amended, or repealed, resulting in a cancellation or alteration
- 16 of any flexible credit lender license or right of a licensee
- 17 under this chapter, that cancellation or alteration shall not
- 18 impair or affect the obligation of any preexisting contract
- 19 between a flexible credit lender and any consumer.
- 20 Sec. 16. NEW SECTION. 536B.16 Prohibited acts by licensee.
- 21 1. A licensee shall not knowingly advertise, display,
- 22 distribute, broadcast, or televise, or cause or allow to be
- 23 advertised, displayed, distributed, broadcast, or televised, in
- 24 any manner, any false, misleading, or deceptive statement or
- 25 representation with regard to the rates, terms, or conditions
- 26 of a flexible credit loan. To the extent applicable, all
- 27 advertising shall comply with the advertising requirements
- 28 specified in the federal Truth in Lending Act.
- 29 2. a. A licensee shall not provide a flexible credit loan
- 30 with an annual percentage rate greater than that provided in 10
- 31 U.S.C. §987(b), to any of the following:
- 32 (1) A member of the United States armed forces who is on
- 33 active duty under a call or order that does not specify a
- 34 period of thirty days or less.
- 35 (2) A person on active national guard duty or armed forces

- 1 military reserve active duty.
- 2 (3) A dependent as defined in 10 U.S.C. §987(i).
- 3 b. A licensee shall not provide a flexible credit loan
- 4 to a consumer unless the consumer has signed a statement, to
- 5 be included as part of the loan, attesting to whether or not
- 6 the consumer is a military member or a dependent as defined
- 7 in 10 U.S.C. §987(i). The statement shall be in the form as
- 8 prescribed by the superintendent by rule.
- 9 c. A flexible credit loan made in violation of 10 U.S.C.
- 10 §987 is void and its terms and conditions unenforceable.
- 11 Sec. 17. NEW SECTION. 536B.17 Rules.
- 12 The superintendent may adopt rules to administer this
- 13 chapter.
- 14 Sec. 18. NEW SECTION. 536B.18 Operation of business without
- 15 license criminal penalty injunction.
- 16 A person who has engaged in the business of making a flexible
- 17 credit loan to a resident in this state without first having
- 18 obtained a license pursuant to this chapter or while such
- 19 license is suspended or revoked by the superintendent is guilty
- 20 of a serious misdemeanor. In addition to the criminal penalty
- 21 provided in this section, the superintendent may also commence
- 22 an action to enjoin the operation of a business conducted in
- 23 violation of this chapter.
- 24 Sec. 19. NEW SECTION. 536B.19 Disclosures.
- 25 l. To the extent applicable, a licensee shall comply with
- 26 the disclosure requirements as set forth in the federal Truth
- 27 in Lending Act.
- 28 2. A licensee shall conspicuously display a sign printed
- 29 in at least twelve-point bold font type at each desk in the
- 30 licensed office and licensed branch office where flexible
- 31 credit loan transactions are conducted with the following
- 32 disclosure:
- Notice: Before signing any loan documents or otherwise
- 34 committing to a loan, you may take copies of those documents
- 35 away from the flexible credit lender's place of business for

1 review.

- A licensee providing electronic flexible credit loans
- 3 shall conspicuously display the following disclosure on the
- 4 licensee's internet site:
- 5 Notice: Before signing any loan documents or otherwise
- 6 committing to a loan, please read our terms and conditions
- 7 carefully.
- 8 4. A licensee who fails to provide disclosures as required
- 9 under this section shall be subject to a civil penalty not to
- 10 exceed three hundred dollars for each violation.
- 11 Sec. 20. NEW SECTION. 536B.20 Maximum interest rate or
- 12 finance charge.
- 13 1. A licensee may charge a rate of interest or a finance
- 14 charge on a flexible credit loan at a rate not to exceed
- 15 seventeen percent per month.
- 16 2. This section does not authorize the compounding of a
- 17 finance charge.
- 18 Sec. 21. NEW SECTION. 536B.21 Other fees and charges.
- 19 1. In addition to a rate of interest or a finance charge
- 20 authorized under section 536B.20, a licensee may collect any of
- 21 the following fees or charges:
- 22 a. A delinquency charge if an installment is not paid in
- 23 full within seven days, equal to five percent of the amount of
- 24 the installment.
- 25 b. Court costs and reasonable attorney fees if the flexible
- 26 credit loan is referred for collection to an attorney other
- 27 than an employee of the licensee.
- 28 c. A dishonored check service fee if a licensee receives
- 29 a check, draft, negotiable order of withdrawal, or similar
- 30 instrument that is not paid or is not honored by a depository
- 31 institution, equal to the actual charges assessed by the
- 32 depository institution.
- A licensee shall not directly or indirectly charge,
- 34 contract for, or receive any other amount in connection with a
- 35 flexible credit loan except as provided in this chapter.

| 1 | EXPLANATION |
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| 2 | The inclusion of this explanation does not constitute agreement with the explanation's substance by the members of the general assembly. |
| 4 | This bill creates new Code chapter 536B to require licensure |
| 5 | of persons who wish to provide flexible credit loans to |
| 6 | residents of the state. |
| 7 | The bill defines "flexible credit loan" to mean a loan that |
| 8 | is incurred for a personal, family, or household purpose, is |
| | not more than \$2,500, is unsecured, is payable in substantially |
| | equal installment payments of principal and interest for the |
| | term of the loan, is subject to prepayment in whole or in part |
| | at any time without penalty, and is for a term length of a |
| | maximum of 24 months. |
| 14 | The bill exempts the following persons from the requirements |
| | of the bill: a person who does business under any law relating |
| | to banks, savings banks, trusts, savings and loan associations, |
| | profit sharing and pension trusts, credit unions, insurance companies, or receiverships, a person who is not regularly |
| | engaged in the business of making flexible credit loans, as |
| | defined in the bill, a person who is licensed pursuant to |
| | another Iowa Code chapter to the extent that the person's |
| | activities are governed by that Code chapter, or a consumer |
| | loan with a finance charge as permitted under Code chapter 535. |
| 24 | The bill prohibits a person from engaging in the business |
| 25 | of making flexible credit loans to a resident in this state |
| 26 | without first obtaining a license from the superintendent |
| 27 | of the banking division in the department of commerce. An |
| 28 | applicant for a license must submit an application in the form |
| 29 | prescribed by the superintendent and pay an application fee of |
| 30 | \$100 and an initial license fee of \$250. |
| 31 | The bill allows the superintendent to deny a license if |
| 32 | the applicant is insolvent, has failed to demonstrate the |
| 33 | financial responsibility, experience, character, and general |
| 34 | fitness required, as determined by rule, has failed to pay the |
| 35 | application and initial license fees, has failed to demonstrate |

- 1 the availability of at least \$25,000 in assets for use in
 2 the conduct of the business for the licensed office and each
 3 licensed branch office or \$200,000 for all office locations, or
- 4 '6 66' 7' 1 1 1 1 1 1 1 1 1 1 1 1
- 4 if an officer, director, shareholder, partner, or member has
- 5 been convicted of a felony, if the applicant is an entity.
- 6 The bill requires the superintendent to issue a license
- 7 within 30 days of receiving an application unless grounds exist
- 8 for denying it. A license is valid for one year, from January
- 9 1 to December 31, remains in full force until surrendered,
- 10 revoked, or suspended, and is not transferable. A license
- 11 remains the property of the state and must be immediately
- 12 returned to the superintendent if a licensee voluntarily
- 13 surrenders it. A license must be posted conspicuously in the
- 14 office of the licensee and any licensed branch offices.
- 15 The bill requires an applicant or licensee to file a surety
- 16 bond with the superintendent in an amount that is not less than
- 17 \$25,000 for each office or \$200,000 for all office locations.
- 18 The bond requires the applicant or licensee to pay any civil
- 19 penalty and examination fee and shall cover any claims for
- 20 damages brought by an Iowa consumer as a result of a violation
- 21 of the bill. The superintendent may also make a claim on the
- 22 bond for damages resulting from a violation of the bill. A
- 23 claim for damages on the bond must be made within two years
- 24 of the cancellation of the bond or license. The bond is
- 25 continuous and may be canceled by the surety with no less than
- 26 30 days written notice to the superintendent. A cancellation
- 27 or revocation of the bond automatically suspends the licensee's
- 28 license. The surety is only liable for damages incurred or
- 29 unpaid fees while the bond is in force.
- 30 The bill requires a licensee to designate the principal
- 31 place of business to be indicated on the license. A licensee
- 32 wishing to maintain more than one place of business may
- 33 obtain a branch office license by submitting an application
- 34 as prescribed by the superintendent and paying a \$250 fee.
- 35 A licensee is prohibited from conducting flexible credit

- 1 loan transactions under any name or location different than
- 2 what is indicated on the license, provided, however, that
- 3 a licensee may provide loans by mail or electronic means,
- 4 make an accommodation to a consumer at any location upon
- 5 the consumer's request, or conduct an administrative, loan
- 6 servicing, or recordkeeping activity at any other location if
- 7 the superintendent is notified. A licensee can change the
- 8 license location by giving the superintendent written notice to
- 9 amend the license within 10 days of making the change.
- 10 The bill authorizes a licensee to conduct flexible credit
- 11 loan transactions from any licensed office location where
- 12 other business activities unrelated to flexible credit lending
- 13 occur. However, the superintendent may order the licensee to
- 14 cease the operation of the flexible credit lending business at
- 15 the location if the other business is being conducted in an
- 16 unlawful manner.
- 17 The bill allows a licensee to obtain a renewal license by
- 18 submitting an application with information required by the
- 19 superintendent no later than December 1 and paying a \$250 fee.
- 20 A renewal application submitted after December 1 is subject to
- 21 a \$10 late fee for each day it is late. A license of a licensee
- 22 who has not filed a renewal or paid the fee by December 31
- 23 expires.
- 24 The bill allows the superintendent to take disciplinary
- 25 action after notice and hearing for any of the following
- 26 reasons: the licensee violated the bill or any other
- 27 applicable law; a fact or condition exists which would have
- 28 warranted the superintendent to deny the original license;
- 29 the licensee failed to pay fees or demonstrate availability
- 30 of required assets; the licensee failed to file an annual
- 31 report; the licensee is insolvent; or the licensee violated
- 32 an order of the superintendent. The superintendent may take
- 33 any of the following disciplinary actions against a licensee:
- 34 revoke a license; suspend a license; impose a period of
- 35 probation; impose civil penalties in an amount not to exceed

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- 1 \$5,000 for each violation; issue a citation and warning; or
- 2 order restitution. The superintendent may order the emergency
- 3 suspension of a licensee's license pursuant to the procedure
- 4 described in the bill.
- 5 The bill allows the superintendent to issue and serve a
- 6 cease and desist order on a person the superintendent believes
- 7 has engaged in or is about to engage in a violation of the
- 8 bill. Such person may request a hearing within 15 days after
- 9 the order is issued. If a hearing is so requested, the matter
- 10 must be set for a hearing within 15 days after receiving the
- 11 request. The superintendent may vacate or modify an order if
- 12 the superintendent finds changed conditions or if doing so
- 13 would be in the public interest. A person aggrieved by such an
- 14 order may seek judicial review pursuant to Code section 17A.19.
- 15 The bill requires a licensee to keep records for the
- 16 superintendent to determine whether the licensee is complying
- 17 with the bill for at least two years. A licensee must make
- 18 all records kept outside of the state available to the
- 19 superintendent within three business days upon request. A
- 20 licensee must provide the superintendent with access to
- 21 the licensee's records during normal business hours. The
- 22 superintendent must examine the records of each licensee
- 23 at least once per year and may examine or investigate any
- 24 complaint of an alleged violation of the bill. A licensee
- 25 subjected to an investigation or examination of its records
- 26 by the superintendent must pay a fee determined by the actual
- 27 cost of the investigation or examination. A licensee who fails
- 28 to pay the fee within 30 days must pay a late fee of up to 5
- 29 percent of the amount of the fee for each day the payment is
- 30 delinquent.
- 31 The bill requires a licensee to provide the superintendent
- 32 with an annual report on or before April 1, which may be
- 33 extended for no more than 60 days upon showing good cause. The
- 34 report must include the licensee's average annual percentage
- 35 rate, as defined in the bill, and average loan amount during

- 1 the 12-month period ending the preceding December 31. The
- 2 superintendent may examine the records of a licensee who has
- 3 failed to file an annual report, prepare the annual report, and
- 4 charge a fee based on the cost of the examination. A licensee
- 5 who has failed to file an annual report without an extension is
- 6 also subject to a civil penalty not to exceed \$5 for each day
- 7 until the report is filed, which must be paid within 30 days of
- 8 being charged.
- 9 The bill provides that the revocation, suspension,
- 10 surrender, cancellation, or alteration of a license will not
- 11 impair or affect the validity of a preexisting flexible credit
- 12 loan or the ability of a lender to service a preexisting loan
- 13 outside of this state.
- 14 The bill prohibits a licensee from advertising in any false
- 15 or misleading manner with regards to the rates or terms of a
- 16 flexible credit loan and requires a licensee to comply with
- 17 the advertising requirements in the federal Truth in Lending
- 18 Act. A licensee cannot provide a flexible credit loan to a
- 19 military member or dependent, as defined in 10 U.S.C. §987(i),
- 20 with an annual percentage rate greater than that provided in
- 21 10 U.S.C. §987(b). Before a licensee may provide a flexible
- 22 credit loan, the consumer must sign a statement attesting to
- 23 whether or not the consumer is a military member or dependent.
- 24 A loan made in violation of 10 U.S.C. §987 is void and its terms
- 25 and conditions unenforceable.
- 26 The bill provides that a person who has engaged in the
- 27 business of making a flexible credit loan to an Iowa resident
- 28 without obtaining a license or while such license is suspended
- 29 or revoked is guilty of a serious misdemeanor. A serious
- 30 misdemeanor is punishable by confinement for no more than one
- 31 year and a fine of at least \$315 but not more than \$1,875. In
- 32 addition, the superintendent may commence an action to enjoin
- 33 the operation of a business conducted in violation of the bill.
- 34 The bill requires a licensee to comply with the disclosure
- 35 requirements in the federal Truth in Lending Act. A licensee

- 1 must display a disclosure sign, as described in the bill, at
- 2 each desk in the licensed office and each licensed branch
- 3 office and on the licensee's internet site if the licensee
- 4 provides electronic flexible credit loans. A licensee who
- 5 fails to do so is subject to a civil penalty not to exceed \$300
- 6 for each violation.
- 7 The bill allows a licensee to charge a finance charge,
- 8 as defined in the bill, on a flexible credit loan at a rate
- 9 not to exceed 17 percent per month. However, a licensee is
- 10 not permitted to compound a finance charge. In addition to
- 11 this, a licensee may collect a delinquency charge, court costs
- 12 and reasonable attorney fees, and a dishonored check service
- 13 fee, as described in the bill. A licensee is prohibited
- 14 from collecting any other charges or fees in connection with
- 15 conducting flexible credit loan transactions.